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Strong Response Greet Preview Sales Opening at Crystal Point Condos on Jersey City's Hudson River Waterfront

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Jersey City, NJ ([PRWEB](#)) January 15, 2009 -- Preview sales opened with a flourish at Crystal Point as savvy homebuyers recognize now is the time to buy at the spectacular offering of [new Jersey City condominiums](#) located in an iconic 42-story building along Jersey City's Hudson River waterfront.

Historically low interest rates combined with competitive preview pricing now available Crystal Point have made the offering of one-, two-, and three-bedroom new homes in Jersey City a popular choice for buyers looking to take advantage of market conditions and receive incredible value with their new home purchase, according to Fisher Development Associates, which is developing the signature building a mere 25 feet from the dazzling Hudson River on the final piece of developable Jersey City real estate that directly faces Manhattan.

This special buying opportunity has quickly translated to brisk sales at Crystal Point just weeks after its initial [new condominium homes](#) were released to VIP registrants.

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"They are a large number of buyers who realize this is the perfect climate to purchase, whether it's to own the home of their dreams or for investment purposes," says Brian Fisher, a development principal. "They understand the economy has presented them a unique opportunity and are identifying Crystal Point and its value-driven pricing as the ideal situation to maximize their investment.



"They also appreciate the fact that the building is pre-approved by three different lending institutions which allow them to take advantage of amazingly low interest rates and offer the ability to lock in at any time between signing their contract and closing."



Crystal Point

Crystal Point is redefining the concept of upscale waterfront living. Designed by noted architectural firm Gruzen Samton LLP, the new Jersey City condominium building boasts [sweeping views](#) of the ever changing skyline stretching from lower Manhattan to the George Washington Bridge. Each home will have water views -- a rare advantage experienced only at Crystal Point.

"Buyers are responding to Crystal Point's extraordinary blend of world-class architecture, an incomparable waterfront setting with dramatic views, and a convenient location between the charming Paulus Hook neighborhood and the Hudson River just minutes from Manhattan," says Mr. Fisher. "They are extremely impressed by the sleek and cutting edge interior designs and extensive offering of resort-like services and amenities."

To be a part of the Preview Opening at Crystal Point, buyers can call  **201-433-7778**  or visit www.crystalpointcondos.com.

Crystal Point's distinctive, crystalline-style glass exterior was designed to maximize the building's riverfront setting and reflect its exclusivity and diversity, notes Adrienne Albert, CEO of The Marketing Directors, Inc., Crystal Point's marketing and exclusive sales agent. Inside, homes will range from 800 to 1,817 square-feet of well-designed living space complemented by a wide array of premium finishes.

"[Stylish features](#) will grace these homes, including kitchens with Italian Pedini wood and glass cabinetry, quartzite counters, under cabinet task lighting, full height pantries, islands with breakfast bars and full Jenn-Air appliance suite," Ms. Albert points out.



The dramatic elegance and sophistication of Crystal Point is further enhanced by its [superb amenities where no detail has been left out to create a resort-like living experience for residents](#). Ideal for maintaining a healthy body and mind, the Crystal Spa will feature a thermal bath, sauna, steam and treatment room. Residents will also enjoy a yoga/aerobics room, game room with billiard and poker table, state-of-the-art fitness center, lounge with catering kitchen and flat screen televisions, kid's room and a screening room within the Crystal Club.

"An expansive outdoor deck overlooking the Hudson River and Manhattan skyline will feature a lap pool, hot tub, private cabanas and lounge chair seating, as well as a BBQ and dining area, fire pits with accompanying seating, and a children's play area," Ms. Albert points out. "The full-service building will also offer a professional concierge, and valet parking, while a lobby level restaurant will serve residents and the community at large. In addition, there will be access to the new Marina currently being planned by Jersey City and all the riverfront enjoyment and recreation it contains."

Crystal Point homeowners will also appreciate the [community's convenient location](#) just steps from a Light Rail station which provides direct access to other "Gold Coast" locales and numerous PATH trains and ferries that whisk commuters into Manhattan. In fact, the building is ideally situated between the Paulus Hook and Newport sections of Jersey City, allowing residents to utilize the PATH trains and ferries at both Exchange Place and Newport.

Downtown Jersey City is also bustling with shopping and entertainment venues, while the tree-lined Paulus Hook neighborhood is known for its numerous restaurants, pubs, cafes, bakeries, and other conveniences.